



*We don't need a crystal ball to predict*

# The Top Ten “Company Tricks”

to prevent us from joining a union

Don't call the Psychic Friends Network...no crystal ball is needed to predict these lines! It's no mystery, we can bet the company will pull at least some of these old tricks in their efforts to keep us from having a voice.

**1. “If you join a union, your plant will close.”**

Fact is, 90% of all plants that close are non-union plants. With a union, we'll have a seat at the table to discuss investment, sourcing and job security. Without a union, the company can do as it pleases - and we have no voice. In fact, this plant could close tomorrow! And without a contract we have no protection if it does.

**2. “Sure we've made mistakes. Just give us one more chance!”**

Forming a union isn't about fixing management's mistakes. It's about giving *ourselves* a real say in our own workplace and the power to make changes that are good for us AND the company.

**3. “With a union, you won't be competitive.”**

Says who? Some of the most efficient, competitive plants in the world are unionized facilities. Hundreds of thousands of UAW members, for example, work in auto, aerospace, and construction equipment, which are among the most competitive industries in the world today.

**4. “The union just wants your dues.”**

Management pays dues to the Chamber of Commerce and other organizations that represent the company's interest. Why shouldn't we pay dues to our own organization that represents our interests? And, by the way, we won't pay dues until AFTER we have negotiated and approved our first contract.

**5. “You'll be forced out on strike.”**

We are the union and only we can decide to strike. The UAW constitution requires a two-thirds majority vote of a local union to authorize a strike. There's no force involved - just democratic decision making by our coworkers. That's why the boss gets so scared when workers say the word “union.” He knows that democracy means power for workers.

**6. “The union is a third party.”**

The union is made up of workers at this plant, working together to solve problems and make improvements. We're part of a team — not a “third party.”

**7. “The union can't guarantee you anything. You could lose pay and benefits.”**

Management certainly doesn't guarantee anything. They can change any aspect of our job at any time and we have no say whatsoever. A union contract is the best guarantee of stability, because it gives us a chance to create an equal, productive partnership with management. It's just common sense: we will not vote for a contract that gives us anything less than what we have now!

**8. “With a union, you won't be able to communicate directly with your supervisor.”**

Wrong. A union contract doesn't prevent communication in the workplace. It helps increase productive communication, by setting ground rules for everyone to follow. Most union contracts specify speaking with the supervisor as the first step in conflict resolution

**9. “We'll love you to death with rewards, prizes, picnics - you name it!”**

Thanks for the hot dogs, but we won't be sidetracked from our goal: a negotiated union agreement that gives us fair return for the hard work we do.

**10. “Read our leaflets! Watch our videos! Attend our mandatory one-on-one meetings! Then you'll understand why a union is no good for you!!”**

We can tell you're trying very hard to distract us from our concerns — but people here are still supporting the union. Of course management doesn't want a union, but we really want our own independent voice and a chance to form an equal partnership with management!



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